Annual Report 2016–17







A Letter from our Executive Director and Chairman of the Board



BRUCE FITCH Executive Director



TIM CASEY *Chairman of the Board*

BOARD OF DIRECTORS

Tim Casey, *Chair* John Ebright, *Vice-Chair* Bill Gillilan, *Treasurer* John Cooley, *Secretary*

Ed Anderson Harry Backas Dennis Brown Patricia Campbell Gene Dayton Scott Downen Mike Dudick Michelle Hanley Ted Lawson Barb Rankin Terence Rix Gurney Sloan Brian Smith Aris Sophocles Erik Taylor Dear Friends of BOEC,

This past year, our 41st, BOEC served 2,434 students on 7,615 programming days in our summer and winter programs. Adults and children with a wide array of abilities and adaptive needs came to us from all over the country and around the world.

The Adaptive Ski and Ride Program conducted 3,429 lesson days, emphasizing the critical importance of outdoor activities in the lives of our participants and the joy that they experience through skiing and riding. Many longtime participants returned, including Summit High School, Aurora Mental Health and U.S. Association of Blind Athletes. It was an extremely busy summer for us as well. The Wilderness Program conducted 4,186 program days for 1,342 adventurous individuals, many coming on customized group programs. Multiple-day camps included a number of returning and new agencies, including Brain Injury Alliance, Children's Hospital, Serendipity (out of Houston) and Boulder Mental Health.

It was a rewarding year for all of us, continuing the growth and success BOEC has enjoyed for over a decade. As one intern put it: *"We all get together and create our own little world...I came as an individual and leave as a family...You allow me to be weird and allow me to be goofy. You inspire me."*

Many thanks to all of you in the BOEC community who inspire. It is indeed a village effort that includes staff, interns, volunteers, board members, donors, community partners, agencies, parents, guardians and, above all, our students who are determined to forge a better life for themselves through adventure!

A couple of major transitions will mark the coming year at BOEC. After serving 12 years as Executive Director, Bruce Fitch is retiring early in 2018. In Bruce's parting comments, "I fully expect BOEC to continue to grow and flourish. Due to the dedication and hard work of our staff, volunteers and board, and the strong support of our donors and friends, we have created a strong foundation—financially, programmatically and professionally. We are well set to further our mission for many years to come; and more, new leadership will bring fresh energy, envision new directions and create opportunities that we haven't yet imagined. Exciting times for BOEC!"

After an exhaustive search, we are pleased to announce that Sonya Norris (Colorado Springs, Colorado) has been hired as the new Executive Director. Sonya brings a wealth of expertise and skills to this role, with over fifteen years of experience in adaptive sport, community programs, fundraising and development. Her resume includes ten years with the U.S. Olympic Committee serving as Associate Director of Paralympic Programs and other leadership roles. She has spent the last five years with Children's Hospital Colorado Foundation in Colorado Springs as the Director of Events and Corporate Programs. We believe Sonya will be a great asset to our organization both as a leader to our staff and as an Executive Director who can help us determine and execute our strategic vision moving forward.

We are also pleased to announce that Jeff Inouye has been hired as our new Adaptive Snowsports Program Director. Jeff brings over 20 years of experience in adaptive ski programming, and most of that was in his role as Assistant Ski Program Director at BOEC. He is a respected expert in the adaptive snowsport network nationwide serving as an adaptive coach with the US Paralympics.

Thank you and hope to see you involved again in the coming year!

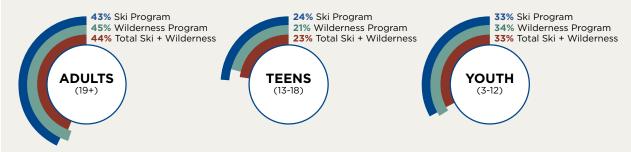
BRUCE FITCH

BRUCE FITCH Executive Director

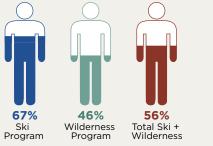
TIM CASEY Chairman of the Board

Who We Served

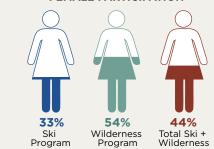
	Ski Program	Wilderness Program	Total Ski + Wilderness	Intern Program	Total ALL PROGRAMS	
INDIVIDUALS SERVED	1,092	1,342	2,434	26	2,460	
PROGRAMMING DAYS	3,429	4,186	7,615	2,718	10,333	



MALE PARTICIPATION



FEMALE PARTICIPATION



PARTICIPANTS WERE FROM 39 STATES and 10 COUNTRIES: Australia, Brazil, Canada, Columbia, Costa Rica, Mexico, Panama, Scotland, United Kingdom and Wales.



THE MOST COMMONLY SERVED DISABILITIES IN 2016-2017 WERE: Autism, traumatic brain injury, developmentally/cognitively/learning disabled, Down Syndrome, mental illness, spinal cord injury, cerebral palsy, Post Traumatic Stress Disorder, visually impaired, multiple sclerosis, ADD/ADHD, amputees, cleft lip and pallet, and abused, neglected and at-risk youth.

PARTICIPANTS FROM COLORADO			
SKI	40 %		
WILDERNESS	92 %		
TOTAL SKI + WILDERNESS	68 %		
PARTICIPANTS FROM OUT OF STATE			
ѕкі	60 %		
WILDERNESS	8 %		
TOTAL SKI + WILDERNESS	32 %		
SCHOLA \$ AWA			
SKI	^{\$} 99,927		
WILDERNESS	^{\$} 140,245		
TOTAL SKI + WILDERNESS	^{\$} 240,172		
SKI	348		
WILDERNESS	514		
TOTAL SKI + WILDERNESS	862		
% OF STUDENTS ON SCHOLARSHIP			
SKI	43 %		
WILDERNESS	31%		
TOTAL SKI + WILDERNESS	37 %		

The Year in Highlights

PROGRAM

Brain Injury Alliance of Colorado returned to BOEC for six multi-day retreats this summer. These retreats are for adults with brain injury and feature all of our primary activities—rafting, cycling and ropes course—as well as creative arts & crafts and a memorable costume party. We also conducted a winter retreat featuring alpine and Nordic skiing.

BOEC's Heroic Military Program delivered 1,001 program days to 147 veterans with disabilities, along with 86 family members. A total of \$104,000 in restricted grants and contributions allowed these deserving families to participate for little or no cost to them. Our trips strive to provide opportunities for veterans to regain confidence in themselves and to find connections both with other veterans and their loved ones. We delivered five multiday summer courses, including three river trips and two Griffith Lodge mountain retreats. The Adaptive Ski Program delivered another five courses, including Semper Fi, The Not Forgotten Association in London, Wounded Heroes Family Ski Week, and two very successful week long events-Adaptive Ski Camp at Keystone and the Hartford Ski Spectacular. One participant this summer said, "I have not camped in over 10 years because of the *Army and this was an incredible way to reinvigorate my* love of the outdoors." Another stated, "This river trip was life inspiring. It showed me I am not that different than my peers and I can actually do the things I did before I was injured."

For a second year, we served 12 students from the Delta Gamma Center. They are an agency serving youth living with visual impairments and autism. One memory from a BOEC staff recalled her experience watching a young girl rock climbing for the first time. *"The first climb was extremely challenging for her and she screamed but kept climbing to the top. After adjusting to the new environment,* she was able to enjoy the experience and completed multiple routes during the day."

We served 136 local students living in Summit County from 17 different programs throughout the year. A new addition were four single day programs with Timberline Adult Day Care that included skiing, adaptive cycling and a ropes course day. The program focused on increasing self-esteem, independence and communication skills.

"The experiences BOEC provided myself and my family were both fun and new since my TBI. I was able to do all of them even though my family wasn't sure I could thanks to BOEC staff and interns! They really made us all feel comfortable and confident in our abilities!" —Course Participant

INTERNS

BOEC brought an amazing group of interns into the program this year, training 14 interns this past winter and 12 this summer. The interns not only bring valuable skills and insights into our courses, they bring an infectious energy and optimism to all who work with them. Over the past 41 years, the Internship Program has graduated over 570 talented professionals, many of whom have gone on to work in the adaptive outdoor education field around the country and the world.

VOLUNTEERS

Over 250 volunteers put in nearly 20,000 hours in support of BOEC this year. Most volunteers worked as assistant ski instructors, providing much needed support to our students, many of whom need two to three staff in order to ski or ride. Others helped with wilderness summer



programming, primarily in rafting and adaptive cycling, and others helped on special events. We could not do what we do without the enormous amount of time and energy given by the volunteers. Many thanks to this devoted crew.

FUNDRAISING

BOEC raised \$650,000 this year to support our operations and another \$195,400 for the capital campaign. We delivered our four signature events—Banff Mountain Film Festival, Breckebeiner Nordic Ski-a-thon, Cinco de Mayo celebration and Keystone Golf Scramble—to both raise funds for our programs and promote BOEC to the community. We continued to work to keep BOEC

BOEC STAFF 2016-17

ADMINISTRATION BRUCE FITCH Executive Director

LISA GAMBER Finance Director

MELISSA KUWAHARA Accounting/Office Manager

DEVELOPMENT

MARCI SLOAN Development Director

KAREN KAMINSKI Grantwriter

WILDERNESS PROGRAM JAIME OVERMYER Program Director

CLAIRE DICOLA Associate Program Director-Admissions

ELLA GREENE Associate Program Director-Operations

TERRIN FREY Summer Program Coordinator

ADAPTIVE SKI AND RIDE PROGRAM GENE GAMBER

Program Director JEFF INOUYE Assistant Ski Program

Director AMANDA COALE

Ski Program Coordinator
TERRIN FREY

Ski Volunteer Coordinator CAROLINE SCOTT

Ski Office Coordinator

Keystone Adaptive Center Manager

CHRIS KUPPENS Keystone Adaptive Center Assistant Manager

INTERNSHIP PROGRAM

MYA MAGNEY Associate Program Director as affordable as possible, both by subsidizing programs through contributions and by awarding scholarships to those in need; this year we awarded over \$240,172 in tuition assistance.

"We do months of therapy but the real work is done in the 3 days we get to spend at BOEC." —Agency Director

CAPITAL CAMPAIGN

As we closed this fiscal year and enter the 2018, we are nearing the end of our *Securing the Future Capital Campaign*. This year we raised \$195,400 bringing the cumulative total to over \$2.1M—95% of the way toward our goal of \$2.2M. We expect to raise the final \$60,000 early in 2018.

The campaign will impact several critical needs of BOEC:

- Create a new field staff housing facility
- Upgrade the administrative and logistics support facilities
- Expand/improve program activities and support, such as ropes course, river access and vehicles
- Increase scholarship endowment for low-income students.

We have completed a number of program upgrades and we broke ground on the staff housing, warehouse expansion and office upgrade in the spring of 2017. We owe a huge thanks to all of our donors (see full list under *Contributions*) and a special acknowledgement to our key partners—Carl and Caroline Swanson Foundation for their seed gift of \$250,000, Peter Joyce and DJ Schappert at Rockridge Building and Jon Gunson of Custom Mountain Architects for taking on the building project pro bono, Town of Breckenridge for their massive in-kind support, and Tim Casey for his leadership and contributions to the campaign.



Contributions

Thanks to all our contributors for the fiscal year October 1, 2016 to September 30, 2017. Please notify us of any errors or omissions. In-kind donations are indicated by (*) and cash plus in-kind donations are indicated by (**).

\$50,000+

Town of Breckenridge** Vail Resorts* Carl and Caroline Swanson Foundation Department Of Veterans Affairs JW Kieckhefer Foundation Blue River Sports/Wave Mountain*

\$20,000-\$35,000

Gates Family Foundation Charina Endowment Fund, Inc. The Summit Foundation MaggieGeorge Foundation Denver Active 20/30 Children's Foundation Bill and Susy Gillilan

\$10,000-\$19,999

Storm Enterprises, Inc Breckenridge Grand Vacations/ BGV Gives DiCola Family Foundation Roy A. Hunt Foundation Breckenridge Nordic Center** Jude Silva* Kim and Rosie Batcheller John and Neide Cooley Phil and Barbara Gibbs James and Ann Foil** John Humbrecht*

Anonymous

The Virginia Hill Charitable Foundation Vail Resorts/EpicPromise*

\$5,000-\$9,999

18th Judicial District Copper Mountain Resort* The North Face The Rossetter Foundation Anschutz Family Foundation Tim Casev** Dr. Aris and Suzanne Sophocles** Larry and Janet Crispell Christopher & Dana Reeve Foundation Brownell Bailey Breckenridge Tourism Office **Disabled Sports USA** Jim Cunning and Lisa Stone Alexandra Storm Foundation Robert and Amy Arzbaecher J.P. and Kristen Bennett D'Augustine Foundation Gary and Genia Gallagher Jerry and Marge Gavenda Jonathan and Robin Gear **HP** Foundation Louis R. & Dorothy M. Meister Foundation **Robert Mathis**

Ed Anderson Tim and Dawn Crane Dave Newkirk and Susan Lazo Safeway Foundation The Amy Van Dyken Foundation

\$1,000-\$4,999

Breckenridge Brewery **Recycle Sports** Microsoft Matching Gifts Program Cornerstone Real Estate CTL Thompson. Inc David Gonzales* Christopher and Donna McShea Gertrude Young* **Rick Clark*** Leon Colafrancesco Jerry and Laura Dziedzic Nancy Fegley Clarice Sage* The Scotty McFadden Foundation Jim and Marty Trisler John and Sheila Walker Spartan Race, Inc. The Moniker Foundation Arbonne Charitable Foundation US Margaret T. Morris Foundation Sandy Lahmann*

Town of Frisco** Carl Richter and Janet Ulrey Pat Campbell and Nick Smith FirstBank of Breckenridge Alex Gelb Hans and Mary Jane Wurster **Bighorn Rentals** Linda Hammond Margie Sinton We're Open Open G.F. Rutkey, Inc. Alpine Bank **QEP** Resources Margo Moreland Charitable Foundation The Raven at Three Peaks Golf Club John and Linda Ebright Town of Silverthorne John and Janice Quigley Ted and Jean Lawson Bernard-Dean and Julie Marucci Mike Miller Charlotte Robinson-Pritchard Bruce Fitch and Gini Bradley Wayne McLaren **Brian Solganick** Greg and Amy Guras Harry and Lindsay Backas Doug and Peggy Brown Chris Canfield



Charles Cannon **Creative Cabinetry** Elliott and Liz DeLoach Daniel and Julie Dobler Paul Finkel Jerome and Lynn Lohmann Jim Mallouk and Leslie Stafford Eric and Sara Mamula Mountain Pride Cleaning and Restoration Michael and Dayna Murphy Nancy Lee Nature's Own Dr. Craig Perrinjaguet SandFair Foundation Skimore Tours Gurney and Lisa Sloan South Park Shell Stuhr & Associates, LLC The Ability Experience The Starfish Foundation Therahand Physical Therapy Bob Topp and Raule Nemer **Richard Washburn** Joe Wilson

\$500-\$999

The Breckenridge Tap House Anonymous John B. Barton & Tracy R. Barton Charitable Fund Blanche Sinton Cynthia and Howard Solganick Beaver Run Resort Limber Grove Headwear Jack and Pamela O'Neil John and Kathleen Schnobrich Dick and Gene Sosville Shawn Doherty "At the top of the hill on the first run, I was fearful and wondering what ever possessed me to do this. A few hundred feet down the slope I think I took my first breath only because the staff were there coaching me on. I was fearful that my left leg would not turn the ski and hold me on the hill. They showed me how to do it and let me discover that I really could! By the second run, I felt like my old self. WOW!!!! It's been a long time since I had the freedom to move like that and the ability to look like everyone else on the slopes."

—Ski Participant with MS

Wayne and Peggy Galvani Clark and Ruth Hawksworth Robert and Elaine Baer Penny Banks Ruthann Dicembrino Pat Spitzmiller Henry Wiethake and Mary Guelpa-Wiethake Jim and Amy Anderson Anthem Dollars For Doers Jeff Cain Cherri M. and Jack W. Musser Family Foundation Carl and Janeene Chrisbacher Laura Cratin Dragonfly Fund David Dross Clyde Grindell James and Alicia Hayes Barbara Hays Gisela Hillyer Vince King Steve and Patricia Larson Bill and Ann Levis

Patrick and Hilary McDonald

Kim and Lee McGahey Ms. Megan Mistler Gary Nadeau North American Burn Society **Robert Smithpeter** Jack and Janet Sage **Robert and Catherine Salipante** Slifer, Smith & Frampton Foundation Steve & Delores Sarovich Foundation Stan Strauss and Maureen Irwin Summit Cove Lodging In Keystone The Hermitage Bookshop Town of Dillon Jack and Wendy Wolfe And our appreciation

to the many \$25-\$499 donors!

Securing the Future Capital Campaign 2015 - 2017 Contributors as of 3/1/2018

\$275,000+

Town of Breckenridge** Carl and Caroline Swanson Foundation

\$100,000+

Rockridge Building/Peter Joyce* Tim Casey** Mountain Custom Architects/ John Gunson*

\$50,000+

The Summit Foundation J. W. Kieckhefer Foundation Craig S. Suwinski Trust

(In memory of Craig Suwinski) Breckenridge Grand Vacations Fund/BGV Gives

Phil and Barbara Gibbs

Columbine Hills Concrete-Scott Downen**

\$35,000+

Boettcher Foundation Log Doctor, Inc.-Ernie Blake* and Sharon Magness Gates Family Foundation MaggieGeorge Foundation Bill and Susy Gillilan

\$20,000+

Mike and Anna Dudick/Dudick Family Fund Aris and Suzanne Sophocles Brownell Bailey Hilary and Patrick McDonald Kim and Rosie Batcheller



Cynthia and Howard Solganick Breckenridge Building Center* RG Roofing*

\$10,000+

Roy A. Hunt Foundation El Pomar Foundation John and Neide Cooley Dave Newkirk Ed Anderson Gene and Therese Dayton/ Richard J. and Mary Dwyer Charitable Foundation Dragonfly Fund XCEL Energy* Lowe's*

\$5,000+

Davignon Charitable Fund Raule Nemer and Bob Topp Bob and Nancy Follett Breckenridge Tourism Office Jim Cunning Arzbaecher Family Foundation John and Linda Ebright Ted and Jean Lawson Steve and Laura Rossetter **Diane and Dwight Mikulis** Gerald and Margaret Gavenda Gary and Genia Gallagher Jonathan and Robin Gear Tim and Dawn Crane CRE Design Engineering* Mountain Multi-Vision*

\$1,000+

Breckenridge Brewery Jim and Marty Trisler Jerry and Laura Dziedzic Leon Colafrancesco Pat Campbell and Nick Smith Larry and Janet Crispell Harry and Lindsay Backas Janet Ulrey and Carl Richter John Warner Scott and Deborah Sodergren Tim and Ann Gagen Joe and Ann Chamberlain Michael Murphy John and Janice Quigley Jerome and Lynn Lohmann (in memory of Alex Lohmann) Eric and Sara Mamula

Bruce Fitch and Gini Bradley Rob Andrews*

\$500+

Carl and Janeene Chrisbacher Brian and Jerrelyn Smith Slifer, Smith & Frampton Foundation Jack and Wendy Wolfe Jack and Pam O'Neil Douglas Konkle Vivian Estey (in memory of Col. Allan Estey) Marcia Duffy (in honor of Marci Sloan) Gisela Hillyer David Dross Dawn West Breckenridge Tap House

\$250+

Chris and Eleanor Cares Steve Erlandson John and Sarah Finn Pat Spitzmiller Dennis Brown Randon and Audrey Woodard Steve and Karen West Jerome and Helen Smith (in honor of Pam Rush) Steve Brown

\$1-\$249

Michelle Hanley Ethan Estey (in memory of Col. Allan Estey) Rolf and Judy Dercum Andy and Sally Lewis David and Jennifer Musich Terry and Allyson Karl Erik Taylor Dan and Barb Corwin John and Jessica Natividad (in memory of David Chacon) Lorren and Gail Griffin Jane and Stan Ryan Raymond Ollett Tim Ross and Joan Fryxell (in honor of Paul Ross) Wendy Taylor Kathleen Van Wieren Butch and Sally Peel John Patterson and Judith Tope Jerome and Helen Smith Marti Rothenberg Around the World Toys (in honor of Evie Hanson) Carl Sturcke Jerry Andrew Moose Jaw Food & Spirits Paul and Margaret Scanlon **Charles Sands** Anne Marie and Dayton Chapin Travers Paterson Charles and Jean Staunton

"My love and passion for this camp was validated Saturday night during our sharing circle. I wish this is something you could all experience one time.... It's really such a privilege to listen to these remarkable kids be so honest about their frustrations, their sadness, their anger, their love, their fears, their gratitude.... and most of all their wisdom. They are SO WISE. I heard them say things to each other like, "you did enough", "we are a family and we are here for you"... I heard some of them express themselves in ways they have never done before and I witnessed a ten year old girl fill the room with so much HOPE, that you could touch it. The support and love they give each other... you can't measure it and there is nothing else like it." -Camp Hope, ACS



Financials

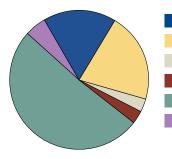
Independently audited by Stuhr & Associates, LLC

Statement of Financial Position, September 30, 2017

With Summarized Financial Information as of September 30, 2016

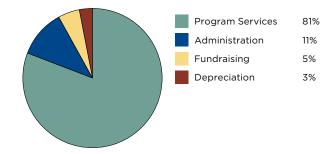
		FY 2016-17	FY 2015-16
ASSETS			
Cash and cash	equivalents	550,207	1,139,666
Short-term investments 609,834		247,549	
Accounts receivable 81,177		33,443	
Pledges receivable 36,500		38,400	
Prepaid expen	ses	17,062	18,482
Long-term investments 1,135,066		891,796	
Property and e	equipment (net), inventories	884,526	507,806
Total current a	ssets	3,314,372	2,877,142
LIABILITIES A	ND NET ASSETS		
Liabilities:	Accounts payable	48,889	4,959
	Deferred revenues	18,320	37,456
Total current li	abilities	67,209	42,415
		1 0 4 0 7 0 7	1105140
Net Assets:		1,642,723	1,125,149
	Temporarily restricted	1,165,452	1,270,590
	Permanently restricted	438,988	438,988
Total net asset	S	3,247,163	2,834,727
TOTAL LIABIL	ITIES AND NET ASSETS	3,314,372	2,877,142

Revenues FY 2016-17 \$3,843,269



Public Support and	
Special Events	17%
Program Revenue	21%
Lodge Rentals/Other	3%
Investment Return	3%
In-Kind Support	51%
Capital Campaign Donations	5%

Expenses FY 2016-17 \$3,430,833



Statements of Activities and Changes in Net Assets for the Year Ended September 30, 2017

With Summarized Financial Information for the Year Ended September 30, 2016

	Unrestricted	Temporarily Restricted	Permanently Restricted	FY 2016-17 TOTAL	FY 2015-16 TOTAL
PROGRAM AND SUPPORT REVENUE					
Public Support:					
Contributions, donations and grants	284,760	283,746		763,914	590,526
Contributions to Capital Campaign		195,408		0	640,269
Program Revenue:					
Tuition	997,238			997,238	958,308
Less scholarships	(240,352)			(240,172)	(183,742)
Net tuition	757,066			757,066	774,566
Additional program fees	43,545			43,545	40,025
Program in-kind support	1,987,463			1,987,463	1,930,421
Lodge Rentals	94,639			94,639	77,620
Special Events	78,169			78,169	84,601
Misc. income	1,735			1,735	1,249
Investment Return	94,478	22,260		116,738	43,411
Net assets released from restrictions	391,685	(391,685)		0	0
Satisfaction of Capital Campaign restrictions	214,867	(214,867)	0	0	
Total revenues, gains and other support	3,948,407	(105,138)		3,843,269	4,182,688
EXPENSES					
Program services	2,767,282			2,767,282	2,824,318
Administration	393,343			393,343	390,490
Fundraising	175,090			175,090	150,683
Depreciation	95,118			95,118	83,292
Total expenses	3,430,833			3,430,833	3,448,783
Change in net assets	517,574	(105,138)		412,436	733,905
Net assets as of beginning of the year	1,125,149	1,270,590	438,988	2,834,727	2,100,822
Net assets as of end of year	1,642,723	1,165,452	438,988	3,247,163	2,834,726

WOW!!! What an amazing day. It will sound cliche, but [BOEC] totally opened up a world of opportunity for Scott to my eyes. The reason we found the day so inspirational is that it opened up our vision of our family as outdoor adventurists again. Before our child with a disability was born I had always looked forward to sharing the outdoors with my children some day. I still wanted to do that with Scott but I started thinking about what sports could we do and how could we modify them to allow Scott to participate—the list got narrow and I realized I was thinking in terms of "What could we manage to support Scott in?" The ski experience with BOEC was one in which I couldn't keep up with Scott. I realized that instead of me 'supporting Scott and making sure he could participate' there was a whole world available to him where I had better get in shape myself or he'd be leaving me in the dust! That subtle shift is so profound to me, I am so excited to see that there are so many opportunities available to him again."

-Parent of Ski Participant



The Adaptive Edge. Since 1976.

P.O. Box 697 • Breckenridge, CO 80424 (800) 383-2632 • (970) 453-6422 • fax (970) 453-4676

www.boec.org



The BOEC operates on public lands under special permits from the US Bureau of Land Management and the US Forest Service, USDA. Please protect and preserve our public lands. Leave No Trace!

©2018 Breckenridge Outdoor Education Center.