# Annual Report 2013/14 Breckenridge Outdoor Education Center







## Dear Friends of the BOEC

Greetings and welcome to Breckenridge Outdoor Education Center! We are pleased to report that the 2013 - 2014 fiscal year was very successful. The Adaptive Ski Program set new records for lesson days and revenues, and Keystone Adaptive Center continued to grow. The Wilderness Program expanded adaptive cycling and river rafting offerings, and maintained partnerships with many returning agencies and groups. Participants came from 41 states and 6 countries, including England, Mexico, Canada, Scotland, Brazil and Bahamas.

BOEC was named The Summit Foundation's Outstanding Non-Profit Organization for 2013 at the 23<sup>rd</sup> Annual Philanthropy Awards on November 22<sup>nd</sup>. Longtime Program Director Gene Gamber was inducted into the National Disabled Ski Hall of Fame at a ceremony in Breckenridge on December 7<sup>th</sup>. The expansion and remodel of the Ski School at the base of Peak 9, completed in November 2012, continued to make a significant difference in the quality of the lesson experience. Staff and volunteers continued to be among the best in the business, delivering high quality lessons day after day for people with special needs.

We continue to increase our programs for wounded military veterans and their families. BOEC has been able to do this thanks to growing opportunities to apply for restricted military funding. In 2013-14, we conducted 342 programming days for 127 veterans either through programs run directly by us or partnerships with other organizations. Veterans' family members were also included in a number of these programs, increasing the value for them in their transition back to civilian life after their injury.

BOEC received the results of the surveys that were administered to participants in the Adaptive Ski Program during the winter of 2013-14 and the Wilderness Program during

the summer of 2013. The results indicated an overall high level of satisfaction with BOEC's programs, with 99% of respondents in the Adaptive Ski Program and 81% in the Wilderness Program rating the overall experience as "very high," Respondents gave BOEC the highest ratings in the categories of overall experience, quality of staff, quality of instruction and quality of equipment.

Financially, we achieved a solid surplus after funding depreciation. In a somewhat ambitious budget, we pushed for increased revenues due to higher costs, namely healthcare and insurance. We met both budgeted participant days and unrestricted fundraising goals. We had a banner year in fundraising and special events. Our four major special events showed increases in net revenues, bringing in almost \$100,000, and raised our profile in the Summit County community.

Exciting news for 2015. We will be launching a capital campaign to "Secure the Future" of BOEC. The campaign will seek to raise money for staff housing, purchase and upgrade of the administrative office, Griffith Lodge and activity improvements at the Wilderness Campus and growing our scholarship endowment, all critical needs to continuing the success of the BOEC. Stay tuned for more information.

Many thanks to all of you in the BOEC community who are the foundation of our success in serving those with disabilities and special needs, to our donors and supporters who make it all possible and to our students who chose the path of adventure and joined us for a program experience. We hope to see you again!

Bruce Fitch
Executive Director

Sun felt

Tim Casey Chairman of the Board



Kendal Oakleaf, Doug Sandok, Tim Casey, Aris Sophocles, Lisa Gamber, Bruce Fitch, Marci Sloan, and Kristen Bennett receiving the 2013 Outstanding Non-profit Organization award from The Summit Foundation

Cover & photo: Joe Kusumoto

The mission of the Breckenridge Outdoor Education Center is to expand the potential of people with disabilities and special needs through meaningful, educational and inspiring outdoor experiences.

### Board of Directors

Tim Casey, Chair John Ebright, Vice-Chair Bill Gillilan, Treasurer Jon Sawvell, Secretary Ed Anderson Harry Backas Elbert Bivins Dennis Brown Patricia Campbell John Cooley Gene Dayton
Scott Downen
Mike Dudick
Michelle Gempeler
Tim Keegan
Ted Lawson

Hilary McDonald Raule Nemer Craig Simson Brian Smith Aris Sophocles Don Sullivan



"Excellent! Best there is! I had the best instructor I've ever had!"

"Professional staff with a high focus on positive outcomes and safety."

"Wonderful experience, gives self-esteem and feeling of accomplishment. Excellent and knowledgeable staff. Adaptive equipment for all levels or needs."

"These are the most caring, patient and professional instructors I have ever met."

"It is a good way to get your life together."

"This was an amazing experience for our son and there is nothing I would change."

"It's the gold standard of disability skiing."

"Relax and have fun! Your child is in excellent hands and the staff is superb!

Don't be afraid to ask questions too. They love to help your child succeed and have fun."

"It is a fantastic program...it taught him to really ski and built his confidence and skills."

# The Year in Highlights

#### **Programs**

BOEC delivered yet another successful year of programming in FY 2013 – 2014. We served 2,275 participants for a total of 9,258 programming days in our Adaptive Ski, Wilderness and Internship Programs.

The Adaptive Ski and Ride School conducted a record 3,299 ski/snowboard lessons. This was 8% over budget and 12% increase over the prior year. Keystone Adaptive Center (a BOEC subsidiary) conducted 607 adaptive ski and snowboard lessons during the 2013-14 ski season. This was a 9% increase over the prior year. We continue to enjoy the expanded space for our Adaptive Ski and Ride School completed last year—we don't know how we ever did without it! Many thanks again to all who contributed.

In the Wilderness Program, budgeted participant days were met, but revenues were under budget by 14%. The revenue pool shifted from full paying clients to more clients who required financial assistance to attend programs. We again saw the return of many valued long-term clients—over 70% return each year for a camp or lesson. The Brain Injury Alliance of Colorado, Mapleton Rehabilitation Center, Challenge Foundation and College Living Experience are some of the 2014 clients who have come to BOEC for many years.

January's annual Snofest at Keystone Resort introduced recently injured members of the U.S. Army, Air Force and National Guard to alpine skiing and snowboarding. Also in January, bomb techs disabled during duty and their families participated in a 7-day site-based program which included an exciting array of winter activities. We conducted three summer multi-day Heroic Families Retreats—two site-based programs and a trip down the Ruby-Horsethief section of the Colorado River. Military participants got a chance to reconnect with their families, share their experiences and challenges with other veterans, and feel confident in their abilities once again.

This summer, an intensive safety review of the Wilderness Program was conducted by four of our peers from the outdoor and adaptive industries. They observed BOEC operations on the ropes course and whitewater rafting. While receiving some great constructive input on our safety

protocols, there were no serious concerns. BOEC received kudos for our staff and programming in general.

#### Interns

BOEC was fortunate to draw 25 talented Interns, one group in winter and another in summer. The Interns not only bring valuable skills and insights into our courses, they bring an infectious energy and optimism to all who work with them. Many of our former Interns have gone on to lead adaptive programs in organizations around the country and around the world.

#### Volunteers

We could not do what we do without the enormous amount of time and energy given by the 300+ volunteers who donated over 19,600 hours in support of BOEC. Most volunteers worked as assistant ski instructors, providing much needed support to our students, many of whom need two to three staff in order to ski or ride. Others helped with wilderness summer programming, primarily in rafting and adaptive cycling, and others helped on special events. Many thanks to this devoted crew.

#### Fundraising

BOEC raised over \$662,000 from our generous supporters and over \$1.6M of in-kind donations. Most of these funds came from foundations and individuals, with a substantial increase in restricted donations. We raised nearly \$225,000 for the scholarship fund and awarded over \$165,000 to individuals and agencies in need of support.

Special events had a great year, with over \$100,000 raised (this includes both event revenues and related donations). These events not only raise much needed support for operations and scholarships, but also raise awareness of BOEC in our community. Our signature events included:

- The Banff Mountain Film Festival World Tour featured the best in outdoor-oriented films from around the world. This was our fifth year hosting the festival and it again sold out.
- The Tee It Up for Wounded Warriors and Keystone Adaptive Center Golf Scramble was also sold out, with 144 golfers and many generous sponsors.

Continued on next page...





"This is the first time I have been able to have an outdoor adventure like this as a whole family since it is accessible for all of our needs...and I got to zipline with my son, what a thrill! I will remember that moment for the rest of my life."





"There is no doubt that this program improves the lives of our students in dramatic ways."

 Horizons Student Enrichment Program,
 Denver Public Schools

- The 13th Annual Breckebeiner 60km Ski-athon, hosted by Gene and Therese Dayton, owners of the Breckenridge Nordic Center, brought hundreds of participants to ski or snowshoe for the BOEC Scholarship Fund. The snow was great, as was the party.
- Cinco de Mayo, hosted by the Mi Casa Restaurant in Breckenridge, brought community locals together for great food, live music and a silent auction, with all proceeds going to the BOEC's Willie Whalen Memorial Fund.

In addition, friends and supporters held their own events to benefit BOEC, including

"Runnin' with Milhouse" hosted by the Oldenburg Family, "North Face Speaker Series" hosted by Steve and Susan Lapinsohn, "ALS Vertical Challenge", hosted by Tim Casey and Larry Crispell, the third annual Patrick J. Savino Family Memorial Fund reception in Chicago, "North Pole Adventure" by Ryan Waters, "We're Open Open" golf tournament by Philip Tobias and "Adventures in Food & Art" by the Arts Alive Gallery. Thank you to all the participants, donors and sponsors who made our events so successful.

#### BOEC Staff, 2013 - 2014

Kristen Bennett, Finance Director Jaime Benthin, Associate Program Director-Operations

Claire DiCola, Assistant Wilderness Program Director

Bruce Fitch, Executive Director Jodi Flickinger, Wilderness/Volunteer Coordinator Gene Gamber, Adaptive Ski Program Director Lisa Gamber, Grantwriter Ella Greene, Keystone Program Coordinator
Jeff Inouye, Assistant Ski Program Director
Melissa Kuwahara, Accounting /Office Manager
Hannah Lang, Internship Coordinator
Kendal Oakleaf, Keystone Adaptive Center
Manager
Doug Sandok, Wilderness Program Director
Hannah Sawitsky, Ski Office Coordinator

Marci Sloan, Development Director

Who We Served in the 2013 – 2014 Fiscal Year						
	Ski	Wild	Total Ski/Wild	Intern Program	.Total All Programs	
Students served	955	1,301	2,256	24	2,275	
Programming days	3,299	3,582	6,881	2,377	9,258	
Adults (19+)	35%	39%	37%			
Youth (5-18)	65%	61%	63%			
Male	64%	56%	60%			
Female	36%	44%	40%			
Students from CO	56%	93%	77%			
Students from out of state	44%	7%	23%			
from foreign countries	1%	1%	1%			
Scholarship \$ Awarded			\$165,409			
Students on scholarship	719; 32% of Total Students					
Program Days on scholarship	2,711; 39% of Total Program Days					

Students were from 41 states and 6 countries: England, Mexico, Canada, Scotland, Brazil, Bahamas.

## Contributions

Thanks to all our contributors for the fiscal year to date October 1, 2013-September 30, 2014. Please notify us of any errors or omissions. In addition to cash donations, In-kind donations are indicated by (\*) and cash plus in-kind is indicated by (\*\*).

#### \$50,000+

Carl and Caroline Swanson Foundation Town of Breckenridge\*\* Breckenridge Ski Resort\* Department of Veterans Affairs Vail Resorts\*

#### \$20,000+

Blue River Sports\*

Charina Endowment Fund

Copper Mountain Resort\*
Daniels Fund
Denver Active 20-30 Children's
Foundation
The Denver Foundation
Jon Gunson/Custom Mountain
Architects\*
Keystone Ski Resort\*
MaggieGeorge Foundation
Mi Casa Restaurant and Cantina/
Storm Enterprises\*\*
The Summit Foundation

\$10,000+ Anschutz Family Foundation A.V. Hunter Trust Iane Barber Kim and Rosie Batcheller Breckenridge Grand Vacations\*\* Gene and Therese Dayton/ Breckenridge Nordic Center\*\* DiCola Family Foundation Disabled Sports, USA Dragonfly Fund El Pomar Foundation James and Ann Foil Phil and Barbara Gibbs Kneller Family Foundation Patrick and Hilary McDonald Mountain Wave Snowboards\* RLC Foundation, a donor-

advised fund of Rose

Community Foundation

Roy A. Hunt Foundation
Patrick J. Savino Family
Memorial Fund\*\*
Epic Promise\*
Kelly Vowel/Vowel Plumbing\*

#### \$5,000+

Ed Anderson

18th Judicial District

JP and Kristen Bennett\*\* Tim and Patti Casey\*\* Combined Federal Campaign John and Neide Cooley D'Augustine Foundation Dwyer Charitable Foundation FirstBank of Summit County The Virginia Hill Charitable Foundation Keystone Ranch Golf Course\* The Jacqueline F. Kilcoyne Trust Chuck Lenzmeier and Valerie Williams Scotty McFadden Trust The Moniker Foundation Raule Nemer and Bob Topp Quilt Fund of the San Antonio Area Foundation The Rossetter Foundation Aris and Suzanne Sophocles\*\*

\$1,000+
Rob Andrews\*
Arts Alive\*\*
Black Diamond Equipment\*
Breckenridge Building CenterBrownson Family
Doug and Peggy Brown
Patricia Campbell
Laura Casey
Combined Federal Campaign
Chevron Humankind Matching
Gift
Colorado Police and Fire

Athletic Association

Peter Clarke Bike Challenge Larry and Janet Crispell Columbine Hills Concrete/Scott Downen Don and Marilyn Cook\* CTL Thompson Daniel and Julie Dobler Davignon Charitable Fund Drake Family Foundation Eagle Summit Foot and Ankle John and Linda Ebright Kathryn Emrich Rhonda Faciane/Summit Consulting & Safety Gary Soles Gallery\* GF Rutkey Distributing\*\* Jonathan and Robin Gear The Gelb Family Foundation Bill and Susy Gillilan Lance Glaser\* The Sherman and Alana Glass Family Fund Katherine Hamilton Linda Hammond\*\* Bryan and Jo Ann Hartwig\*\* Charlie Hatch\*\* Barbara Hays HP Foundation, as requested by IP Palms Intermodal Container Logistics Paul and Katie Jones KI Wheelchair Company\* Lake Dillon Fire Rescue\* Ted and Jean Lawson Local's Liquors/Peak Provisions\*\* Lowe's Silverthorne\* Bernard-Dean and Julie Marucci Louis and Dorothy Meister Foundation Margaret T. Morris Foundation Christopher McShea Family

Microsoft Giving Campaign

John and Sandy Mortensen

Rob and Amy Millisor

Mountain Pride Cleaning and Restoration\*\* Dave Newkirk and Susan Lazo The North Face\*\* Peak Performance Copier and Supply\* Craig "Doc PJ" Perrinjaquet\*\* Steven and Margaret Ristorcelli Recycle Sports Jon and Nancy Sawvell Margie Sinton\*\* Scott and Deborah Sodergren Brian Solganick Stratagem Construction Town of Silverthorne Jim and Marty Trisler Janet Ulrey and Carl Richter Unity Snowboards\*\* Jacob Warner\* John and Sheila Walker Ryan Waters\* We're Open Open/Phillip Tobias Joe Wilson Hans and Mary Iane Wurster\*\*

#### \$500+

Adventures Within AMR Ski Shop\* Jim and Amy Anderson William H. Anderson Foundation Harry and Lindsay Backas Brownell Bailey Benchmark Mortgage\* Breckenridge Dental Group\*\* Briar Rose Chophouse and Saloon\*\* Thomas and Margaret Briggs The Broadmoor\* Phillip and Janelle Brown Ray Bush\* Donna Calleion and Deborah Whiteside Charles Cannon Colorado Mountain Express

Christy Sports\* Liz Cunningham Charles Dayton Shawn Doherty Einstein Bagels\* Empire Burger Gary and Genia Gallagher Wayne and Peggy Galvani Katherine Hamilton Clark and Ruth Hawksworth James and Alicia Hays Lee and Peg Henry The Hermitage Bookshop Tod Hunt Peter and Patti Janes Tim and Lori Keegan Thomas and Joanne Kennard Kenosha Steakhouse Vincent King Steve and Pat Larson Bill and Ann Levis Larry Lewarton/Nature's Own\*\* Jennifer Lim Judith and Gordon Lundquist Mark Yeager Photo\* Lee and Kim McGahey Steve and Bernita Moul Mountain Outfitters The Murphy Charitable Fund John and Pamela O'Neil Scott Paulick Rotary Foundation of Summit County David Schmitt Marte Singerman Peter and Susan Smerud Howard and Cindy Solganick Mark and Deb Spiers

Town of Frisco John and Carre Warner/John Warner, DDS, PC

Summit County Ambulance

Philip and Leah Tome

#### \$250+

1st Judicial District VALE
Abbett Placer Inn\*\*
Mary Barry
James Berger
Dennis Brown
William and Connie Brown
Bruce Fitch and Gini Bradley
Breckenridge Alpine Limo\*

Jeffrey Cain Chris and Eleanor Cares Centura Health Daniel and Barbara Corwin James and Margaret Cox

Robert Davis Wally and Maggie Ducayet Eisenhower Golf Course\*

Ron Fee

Ed Crane

Woody and Georgia Garnsey Jerry and Marge Gavenda

Sherman Glass
Thomas Griesser
Beth Gunnufson
Brian Hall
Goorge and Pati Ham

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Kupperman Family Anne Wachtel Lacelle

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Lundquist Associates McCrerey Construction Nancy McKenzie

Scott Nixon

Ian Novos

William and Karin O'Halloran

Rick Olson Peak 9 Scan Team PepsiCo Foundation PintoBarn Inc.

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Salesforce.com Foundation Larry and Pat Schmidt SCR Medical Transportation

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Summit Huts Association\*
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W&M Krug Family Foundation

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Jay Warwick

Paul and Patty Watson

Scott and Ruth Weirich Skip and Suzanne Wells

Michael Welles Steve and Karen West Richard and Sarah Wrenn

Joe Yob Chris Zajchowski

Many thanks to the numerous donors who contributed up to \$249.

#### IN HONOR OF

In honor of Ben Rossman Louis & Val Rossman

In honor of the BOEC staff
Jerry and Debbie Hightower

In honor of the BOEC interns past, present and future Wendy Taylor

In honor of Tim Casey's 60<sup>th</sup> Birthday

Lindsay Vitalis

In honor of Gene Gamber Al Kaye

In honor of the Hull "Summer Hullstice" fundraiser Polly Baur Cheryl Van Arkel

In honor of Bill and Helen Hurt Kirk and Deborah Shoop

In honor of Ava Stephanie Oliver Raymond and Susan Oliver In honor of Bradley Savage Brittany McKone

In honor of Margie Sinton & Keystone Instructors James and Alicia Hays

In honor of Jason McDonald & Amy Hill McDonald Robert McDonald

In honor of Brian Stack and Sarah Flint Henry and Anne Flint Friends celebrating their

wedding

In honor of Janet Ulrey and Carl Richter's wedding
Garrett and Alana Bales
Diana Dettmering
Wally and Maggie Ducayet
Colleen Fillion
Woody and Georgia Garnsey
Wendy Herbert
Tim and Grace Keeling
Ginny Laadt and Jerry Wulff
Jeffrey and Giovanna McGrath
Joan Richter
Thomas Ripley
Marte Singerman
Julie Tedder

#### IN MEMORIAM

Christopher and Nancy

Wackman

In memory of Spencer Bacon-Schantz

William Schantz and Carol Bacon-Schantz

In memory of Bob Ball
Bob and Debbie Anderson
Carlene Anselmi
Richard and Leata Dangler
Gordon and Joyce Erickson
Leona Hagedorn
David Hannum
Richard and Therese Hannum
Joy Mlady

Glenn and Francene Shaffer

Margaret Onken

Marte Singerman Cullen and Janice Wall William and Loretta Way

In memory of Bob Boris **Judith Petrillo** 

In memory of Andy Dicembrino Ruthann Decembring

In memory of Richard J. and Mary B. Dwyer Dwyer Charitable Foundation Trust

In memory of Hames Hickerson Lorna Hickerson and Family\*\* Virginia Benvenuti Kathleen Brock Kathy Clark Charleen Clinton Frank and Jo-El Freyer Elizabeth Ham Charles Haskell Paul and Mary Holleman Barbara Rumsey

In memory of Edward Kearns Howard and Cindy Solganick

In memory of John Macaluso Iim and Betty Bienash Gene and Linda Drebus Shawn Macaluso David and Mary Morgan Michael and Gloria Morgan Ruth Morgan David Neff

In memory of Abelino Jose Montoya Sr.

Clark and Ruth Hawksworth

In memory of Florence Mosher Florence's Hat Project John and Pamela Ozaluk

In memory of Luke "Milhouse" Oldenburg

Naomi Black

Kelly Brenno Carpenter

Holly Giese

Todd and Lynn Kroening

Glenn Oldenburg

Megan Oldenburg Deborah Vaagen

In memory of Patrick J. Savino

Amato Family Foundation Deborah Anderson

Brenda Barnes

Benjamin Barnett Chris Barron

Patrick Barron

Karen Bartman

Mark Bischoff

David and Susan Blaydes

Paul and Shelly Bohn Mark and Susan Boone

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Frank and Sandra McGovern

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McLaughlin

Anne Munaretto

Kristi Nelson

Thomas O'Brien

William and Diana Radek

Randal and Julie Richardson

Jeffrey and Kathy Rogers

Brian and Marcia Savage

William Savage

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Anthony and Patrice Savino

Mario and Eileen Savino

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George and Collette Weikum

John and Tammy Whelan

Chelsey Jo Wilz

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Chuck and Sandy Youngstrom

Gary and Janice Zoet

In memory of Charles Weinaug

Julie Allen

Richard and Linda Finger

Robert and Sandra Heacock

Heather Lowe

Sheila Stogsdill

Margaret Jill Whitley

Susan Winter

Fleda Ann Yost

In memory of Neal Van

Wieringen

Recycle Ski and Sport

In memory of Willie Whalen

Charles and Dara Gall

Mi Casa Restaurant and

Cantina\*

Glenn and Nicole Whalen

In memory of Briana Wilken Debra Wilken

A special acknowledgement to our premiere partners.









## Financials

Independently audited by Stuhr & Associates, LLC.

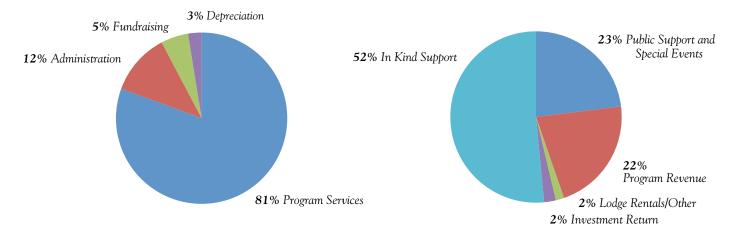
"Outings with BOEC offer safe, dynamic and challenging opportunities for our clients to regain a sense of who they are and where they are in their healing process."

Boulder Park and Recreation EXPAND Program Statement of Financial Position, September 30, 2014 With Summarized Financial Information as of September 30, 2013

	FY 2013/14	FY 2012/13	
Assets			
Cash and cash equivalents	452,273	314,726	
Investments	1,000,418	927,767	
Accounts receivable	20,062	32,642	
Pledges receivable	12,972	17,975	
Prepaid expenses	21,819	9,223	
Property and equipment (net)	465,855	490,512	
Total current assets	1,973,399	1,792,845	
Liabilities and Net Assets			
Liabilities: Accounts payable	24,292	3,291	
Deferred revenues	18,940	11,443	
Total current liabilities	43,232	14,734	
Net Assets: Unrestricted	922,190	823,123	
Temporarily restricted	573,989	521,000	
Permanently restricted	433,988	433,988	
Total net assets	1,930,167	1,778,111	
Total liabilities and net assets	1,973,399	1,792,845	

### Expenses FY 2013-14 \$3,049,814

Revenues FY 2013-14 \$3,201,871



## Statements of Activities and Changes in Net Assets for the Year Ended September 30, 2014 With Summarized Financial Information for the Year Ended September 30, 2013

	Unrestricted	Temporarily Restricted	Permanently Restricted	2013/14 Total	2012/13 Total
Program and Support Revenue					
Public Support:					
Contributions, donations and grants	326,523	335,923		662,446	658,681
Program Revenue:					
Tuition	824,704			824,704	804,814
Less scholarships	<u>(165,409)</u>			(165,409)	<u>(186,917)</u>
Net tuition	659,295			659,295	617,897
Additional program fees	34,903			34,903	43,030
Program in- kind support	1,649,720			1,649,720	1,700,155
Lodge Rentals	48,423			48,423	49,375
Special Events	74,466			74,466	51,706
Misc. income	1,872			1,872	2,972
Investment Return	54,074	16,672		70,746	85,454
Net assets released from restrictions	299,606	(299,606)		_	_
Total revenues, gains and other support	3,148,882	52,989	_	3,201,871	3,209,270
Expenses					
Program services	2,458,206			2,458,206	2,463,552
Administration	355,928			355,928	343,682
Fundraising	158,129			158,129	152,178
Depreciation	77,551			77,551	77,724
Total Expenses	3,049,814			3,049,814	3,037,136
Change in net assets	99,068	52,989	_	152,057	172,134
Net assets as of beginning of the year	823,122	521,000	433,988	1,778,110	1,605,977
Net assets as of end of year	922,190	573,989	433,988	1,930,167	1,778,111





The Adaptive Edge. Since 1976.

P.O. Box 697, Breckenridge, CO 80424 • 800.383.2632 970.453.6422 fax 970.453.4676 • www.boec.org















The BOEC operates on public lands under special permits from the US Bureau of Land Management and the US Forest Service, USDA.

Please protect and preserve our public lands. Leave No Trace! ©2014 Breckenridge Outdoor Education Center.